



RHODE RIVER BOAT SALES IS T/A AS RHODE RIVER MARINA, INC.

11917 OCEAN GATEWAY, OCEAN CITY, MD 21842

PHONE: 410-213-9121 FAX: 410-213-9120

E-MAIL: SERVICE@RHODERIVERBOATS.COM

WEBSITE: WWW.RHODERIVERBOATS.COM

Dear Rhode River Boat Sales Customer:

Fall is here and now is the time to be concerned about preparing your boat for the upcoming winter season. Why not let Rhode River Boat Sales service your boat for you? Our technicians are certified for all types of services and warranty work on Mercury, Yamaha, Honda, MerCruiser and Volvo.

Enclosed you will find our "Winter Storage & Service Rate" sheet along with a "Winter Service Work Order". Fill out your Work Order and mail it or **fax it to: 410-213-9120!** Be sure to indicate your preferred Haul/Winterization date in the appropriate space, and to fill in your **home/work telephone numbers and email address**. If you want your boat winterized by November 1st, don't wait; send in your Work Order now. Remember that the weather can be very tricky and cause freezing at any time in November. As always, we will try to schedule your winterization on the date you request, but as the requests come in, we will give preference on a "first come, first served" basis. If you wait too long to send in your work order, or request a late service date, you may sustain freeze damage for which RRBS cannot be responsible. So, avoid the rush and return your Work Order today.

Our rates are very competitive with the area marine industries. We have a full service facility with a mobile service. We specialize in major and minor engine repairs, including tune-ups, preventive maintenance, electrical, bottom painting, and storage. We also offer shrink wrapping; shrink wrapping is your best protection against the harsh winter elements of snow and ice.

The winter months are the perfect time to take care of all those nagging little problems, special service needs and major overhauls. Don't wait until Spring is upon us to take care of your boat repairs - avoid the inevitable Spring delays. Call our Service Department for estimates and details, prior to hauling, so that we can gain access to your vessel over the winter.

We are looking forward to assisting you with your boat's winterization needs; so remember to be specific as to the work you want performed. Send your Work Order in and remember "**Protect with Plastic**" - **SHRINK WRAP!** If you have any questions regarding what specific winter services are recommended for your boat, just give our Service Department a call, and we will be happy to assist you.

Sincerely,

Steve George
Service Manager
410-213-9121

stevegeorge@rhoderiverboats.com

*****SPECIAL INCENTIVE*****

Return your completed Winter Work Order with a complete winterization request to us by October 15th, and as an incentive, you will receive...

*****FREE WINTER STORAGE THROUGH APRIL 15th*****

Note: A complete winterization consists of the following items: winterize engines, winterize water systems, preventive maintenance and shrink wrapping.



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WINTER SERVICE WORK ORDER

NAME: _____

BILLING ADDRESS _____ CITY: _____ STATE: _____ ZIP: _____

ALTERNATE ADDRESS: _____ CITY: _____ STATE: _____ ZIP: _____

PHONE: (H) _____ (W) _____ CELL _____ FAX: _____

E-MAIL _____

CREDIT CARD NUMBER: _____ EXPIRATION DATE: _____ V CODE _____

BOAT LOCATION: _____ KEYS: _____

BOAT YEAR: _____ BOAT MAKE: _____ BOAT MODEL: _____ HULL#: _____

BOAT LENGTH: _____ BEAM: _____ DRAFT: _____ NAME: _____ REG.#: _____

ENGINE #1 YR: _____ MAKE: _____ MODEL: _____ SERIAL#: _____

ENGINE #2 YR: _____ MAKE: _____ MODEL: _____ SERIAL#: _____

GENERATOR YR: _____ MAKE: _____ MODEL: _____ SERIAL#: _____

EXTENDED WARRANTY COMPANY: _____ POLICY#: _____ PHONE#: _____

TRAILER YEAR: _____ MAKE: _____ MODEL _____ SERIAL#: _____ TAG#: _____

RECEIVED IN OFFICE: _____ SERVICE DATE: _____ HAUL DATE: _____ LAUNCH: _____

- | | |
|--|---|
| <input type="checkbox"/> TRAVEL SERVICE CALL | <input type="checkbox"/> CHANGE ENGINE OIL & FILTER |
| <input type="checkbox"/> VALET BOAT RAMP SERVICE | <input type="checkbox"/> CHANGE TRANSMISSION FLUID |
| <input type="checkbox"/> HAUL OUT WITH CUSTOMERS TRAILER | <input type="checkbox"/> CHANGE GENERATOR OIL & FILTER |
| <input type="checkbox"/> HAUL OUT WITH RRBS TRAILER | <input type="checkbox"/> CHANGE FRESH WATER COOLANT |
| <input type="checkbox"/> POWER WASHING | <input type="checkbox"/> STERNDRIVE SERVICE |
| <input type="checkbox"/> BLOCKING | <input type="checkbox"/> STERNDRIVE PREVENTIVE MAINTENANCE |
| <input type="checkbox"/> REMOVE DRAIN PLUG | <input type="checkbox"/> INBOARD PREVENTIVE MAINTENANCE |
| <input type="checkbox"/> WINTER LAND STORAGE | <input type="checkbox"/> OUTBOARD PREVENTIVE MAINTENANCE |
| <input type="checkbox"/> STABILIZE FUEL | <input type="checkbox"/> R/R PROPS (SEND OUT FOR REPAIR) |
| <input type="checkbox"/> WINTERIZE GAS ENGINE | <input type="checkbox"/> REMOVE CANVAS AND TAG FOR PICK UP |
| <input type="checkbox"/> WINTERIZE DIESEL ENGINE | <input type="checkbox"/> REMOVE BATTERIES AND TAG FOR PICK UP |
| <input type="checkbox"/> WINTERIZE GENERATOR | <input type="checkbox"/> SHRINK WRAP BOAT |
| WINTERIZE WATER SYSTEMS: | <input type="checkbox"/> INSTALL SHRINK WRAP DOOR |
| <input type="checkbox"/> FRESH WATER <input type="checkbox"/> HEAD | |
| <input type="checkbox"/> RAW WATER <input type="checkbox"/> BAIT WELLS | |
| <input type="checkbox"/> WINTERIZE A/C UNIT | |

LIST ADDITIONAL WORK BELOW:

- 1) _____ 4) _____
- 2) _____ 5) _____
- 3) _____ 6) _____

CUSTOMER SIGNATURE AND TERMS & CONDITIONS ON REVERSE SIDE →

Winter Storage Rules & Regulations

General Information:

1. Land Storage is for the period of November 1 to April 15 . A daily fee of \$10.00 per day will be charged after April 15.
2. Parking in the fall and spring is very limited due to land storage. Please avoid blocking in vessels.
3. Winterization, Winter Land Storage and Shrink-wrapping are scheduled on a first-come, first served basis. RRBS is not responsible for any freeze damage to vessels.

Prohibited:

1. Disposal of shrink-wrap in marina trash dumpster.
2. Trash or debris being left around boat or in yard.
3. Using anything other than non-toxic marine anti-freeze
4. Use of electricity when customer is not present.
5. Canvas/blue poly covers on any boat. High winds can lift boats off the blocks and jack stands. RRBS recommends shrink-wrap; it blocks out wind and the winter elements.
6. Moving jack stands or blocks and/or tying lines to jack stands while boat is in land storage.
7. Oils, gas, holding tanks, paints, thinners, or anti-freeze being drained or leaking on grounds or in water. If found violating this regulation, you will be responsible for all fines, legal fees and clean up cost.
8. No open-air sanding/ scraping/painting without ground protection.
9. Sand blasting or spray painting, unless authorized.
10. Use of heaters while boat is being stored on land or in water.

Permitted:

1. Owners may work on their boats while in land storage.
2. Land Storage customers may dispose of oil in our waste oil drum. See the Service Dept for location.
3. No outside tradesmen are permitted to perform services that are offered by RRBS. Outside tradesmen must obtain permission prior to working on your boat/engine/trailer and have proper paperwork on file at the marina.
4. Sanding and painting with vacuum dustless sanders and ground protection ONLY! Sander rentals and purchase of ground protections is available in the spring; see the Service Department.

* * * * * Terms & Conditions * * * * *

The undersigned certifies that he/she is the Owner or authorized agent of the Owner (collectively "Owner") of the boat/engine//trailer described on reverse side. Owner authorizes Rhode River Boat Sales ("RRBS") to provide all necessary labor and materials to perform the repairs/maintenance referred to on the reverse side hereof ("Repairs/Storage") subject to the terms, conditions, Rules and Regulations set forth above which are incorporated herein by reference:

1. Unless a contract price is stated on the RRBS Winter Storage and Service Rate sheet, all Repairs shall be performed on a time and materials ("T&M") basis at the current rates charged by RRBS for labor and materials. In the event it is necessary to subcontract any of the Repairs, Owner authorizes RRBS to retain the necessary subcontractors and to bill Owner with any customary mark-up. Owner agrees to pay all charges for shop supplies, shipping charges and environmental fees associated with the Repairs.
2. Owner authorizes RRBS's employees, agents and subcontractors to board, operate, move, haul, block, test run, and fuel the boat/engine/trailer as they deem necessary, and at Owner's sole risk of loss/damage from any cause whatsoever, including but not limited to the negligence of RRBS, its employees, agents, and subcontractors.
3. Owner agrees that all invoices are due upon receipt. Owner agrees to pay a service charge of 2% per month on all accounts over 30 days past due. Owner acknowledges the creation of applicable statutory liens against the boat/engine/trailer securing the cost of all Repairs/Storage and other necessities, and permitting RRBS to maintain possession of the boat/engine/trailer until paid in full. In the event RRBS must take collection action Owner agrees to pay a reasonable attorney/collection fee equal to one-third (1/3) of all amounts due or collected. Minimum fee shall be \$200.00.
4. In the event Owner does not pick up the boat/engine/trailer within 10 days after completion, Owner agrees to pay \$10.00 per day storage.
5. The parties agree this is the complete and only agreement between them with respect to these Repairs/Storage as indicated on the reverse side. All prior discussions, agreements, estimates, etc. are merged herein.
6. Owner agrees to hold RRBS, its employees, agents and subcontractors harmless from liability for any personal injury to the Owner, and for any loss or damage to Owner's boat/engine/trailer or other property, arising from any cause whatsoever, including, but not limited to, fire, storm, theft, vandalism, mildew, collision, ice, sinking, act of God, or the negligence of RRBS, its employees, agents, or subcontractors.
7. RRBS gives an express limited warranty on all Repairs for thirty (30) days from date of completion. RRBS gives no other warranty of any kind (express or implied). RRBS gives no implied warranty of merchantability or fitness for a particular purpose on any materials not manufactured by RRBS. Owner agrees that RRBS's liability shall be limited at RRBS's option, to either repair or replacement of the materials/services ordered, or to the amount of the invoice price charged by RRBS on the particular materials or workmanship. Except as stated above and on the reverse side, RRBS shall not be liable for any direct, indirect, incidental or consequential damages resulting from defective materials/services or from delay in delivery of materials/services. All claims against RRBS arising from defective materials/workmanship must be presented to RRBS in writing within 30 days, and any litigation must be commenced within one year after the Repairs have ceased, been completed, or the boat/engine/trailer has been redelivered, whichever occurs first. Claims and suits not made/commenced within such time shall be waived.
8. My signature below is my authorization to charge my credit card listed or on file for any balances owed.

Signature of Owner or Agent: _____

Date: _____



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WINTER STORAGE AND SERVICE RATES

TRAVEL/SERVICE CALL (1 HOUR MINIMUM)

1ST HOUR	\$95.00
2ND HOUR	\$142.50
OVER 2 HOURS	\$166.25

VALET BOAT RAMP SERVICE

\$95.00/HR

HAUL OUT WITH CUSTOMERS TRAILER

NOTE: CUSTOMER TRAILER MUST HAVE CURRENT REGISTRATION, LIGHTS MUST WORK. RAMP CHARGES WILL BE ADDED IF APPLICABLE.

\$95.00/HR

HAUL OUT WITH RRBS TRAILER

NOTE: RAMP CHARGES WILL BE ADDED IF APPLICABLE.

\$7.00/FT

POWER WASHING

\$3.00/FT

BARNACLE SCRAPING

NOTE: DOES NOT INCLUDE REMOVAL OF BARNACLE HEADS

\$95.00 PER HOUR

BLOCKING

\$3.00/FT

REMOVE DRAIN PLUG (MARINA WILL ONLY PULL UPON REQUEST)

\$7.00

WINTER LAND STORAGE (ENDS APRIL 15) *BASED ON LOA

\$60.00 PER MONTH

STABILIZE FUEL

NOTE: RRBS AND RRM NOT RESPONSIBLE FOR FUEL DAMAGE TO HULL/DECK STRIPING ON VESSEL

LABOR N/C+ MATERIALS

WINTERIZE GAS ENGINE

START ENGINE, FLUSH W/FRESH WATER, FOG CYLINDERS.
DRAIN ENGINE SEA WATER SYSTEM, FILL W/NON-TOXIC
ANTI FREEZE, CRC ALL ENGINE COMPONENTS, DISCONNECT
BATTERIES AND COIL WIRES (IF APPLICABLE)

4 CYL. - \$142.50 + MATERIALS
6 CYL. - \$190.00 + MATERIALS
8 CYL. - \$237.50 + MATERIALS

WINTERIZE DIESEL ENGINE

START ENGINE, FLUSH W/FRESH WATER, DRAIN ENGINE SEA WATER
SYSTEM, FILL W/NON-TOXIC ANTI FREEZE, CRC ALL
ENGINE COMPONENTS, DISCONNECT BATTERY (IF APPLICABLE)

\$95.00 HR LABOR + MATERIALS

WINTERIZE GENERATORS

START ENGINE, FLUSH W/FRESH WATER, FOG CYLINDERS (GAS ENGINES ONLY)
DRAIN ENGINE SEA WATER SYSTEM, FILL W/NON-TOXIC ANTI FREEZE, CRC ALL
ENGINE COMPONENTS, DISCONNECT BATTERY (IF APPLICABLE)

\$142.50 + MATERIALS

WINTERIZE OUTBOARD ENGINE

STABILIZE FUEL, START ENGINE, FLUSH W/FRESH WATER, FOG CYLINDERS,
DRAIN CARBURETORS, CHANGE GEAR LUBE, GREASE ALL FITTINGS & PROP SHAFT,
DISCONNECT BATTERY (IF APPLICABLE) *NOTE: PRICE OF OIL CHANGE NOT INCLUDED

2.5 - 5 HP - \$ 95.00 + MATERIALS
6 - 35 HP - \$142.50 + MATERIALS
40 - 90 HP - \$190.00 + MATERIALS
100 - 350 HP - \$237.50 + MATERIALS

WINTERIZE WATER SYSTEMS

DRAIN SYSTEM & FILL W/ NON-TOXIC ANTI-FREEZE
FRESH WATER, HEAD, RAW WATER, AND BAIT WELLS

\$ 95.00/HR + MATERIALS
MINIMUM 1/2 HR ON EACH SYSTEM

SEE REVERSE SIDE FOR MORE!!! →

CHANGE ENGINE OIL & FILTER (GAS ONLY)

NOTE: CHANGING OF DIESEL OIL IS CHARGED BY THE HOUR.

FOUR STROKE OUTBOARD \$ 95.00 + MATERIALS
STERN DRIVE/INBOARD \$142.50 + MATERIALS

CHANGE TRANSMISSION FLUID (GAS ONLY)

NOTE: DIESEL TRANSMISSION IS CHARGED BY THE HOUR.

\$ 95.00 + MATERIALS

CHANGE GENERATOR OIL & FILTER (GAS ONLY)

NOTE: DIESEL GENERATOR IS CHARGED BY THE HOUR.

\$ 95.00 + MATERIALS

CHANGE FRESH WATER COOLANT & ZINC (GAS ONLY)

NOTE: DIESEL ENGINES ARE CHARGED BY THE HOUR.

\$ 95.00 + MATERIALS

STERN DRIVE SERVICE / MERCUISER - VOLVO - OMC COBRA

ALPHA \$237.50 + MATERIALS
BRAVO \$285.00 + MATERIALS
VOLVO \$190.00 + MATERIALS

STERN DRIVE PREVENTIVE MAINTENANCE

(STERN DRIVE SERVICE IS REQUIRED)

ALPHA \$285.00 + MATERIALS
BRAVO \$332.50 + MATERIALS
VOLVO \$190.00 + MATERIALS

INBOARD PREVENTIVE MAINTENANCE (GAS ONLY)

R&R SEA WATER PUMP IMPELLER, REPLACE THERMOSTAT IN ENGINE,
INSPECT ALL BELTS AND HOSES.

\$285.00 + MATERIALS

OUTBOARD PREVENTIVE MAINTENANCE

(REFER TO OWNER'S MAINTENANCE MANUAL)

2.5 TO 90 HP \$142.50 + MATERIALS
100 TO 350 HP \$237.50 + MATERIALS

R&R PROP (SEND OUT FOR REPAIR)

\$ 95.00 PER HOUR

WINTERIZE AIR CONDITIONER UNITS

DRAIN SYSTEM & FILL W/NON TOXIC ANTI-FREEZE

\$ 95.00/HOUR + MATERIALS

REMOVE CANVAS TAG FOR PICK-UP *

\$10 MONTHLY CHARGE IF NOT PICKED UPON COMPLETION

\$ 95.00 PER HOUR

REMOVE BATTERIES & TAG FOR PICK-UP *

\$10 MONTHLY CHARGE IF NOT PICKED UPON COMPLETION

\$ 47.50

***NOTE: RRBS WILL NOT BE HELD LIABLE FOR LOSS OR DAMAGED TO BATTERIES AND/OR CANVAS NOT PICKED UP BY CUSTOMER ONCE WORK ORDER IS COMPLETED.**

SHRINK WRAP PRICE DOES NOT INCLUDE DAMP AWAY (MILDEW CONTROL)

RRBS RECOMMENDS AT LEAST TWO DAMP AWAY IN EVERY BOAT THAT IS SHRINK-WRAPPED

SHRINK-WRAP PRICES ARE BASED ON VESSEL'S LOA (LENGTH OVERALL).

RRBS IS NOT RESPONSIBLE FOR ANY WEATHER RELATED DAMAGE TO THE INSIDE OR OUTSIDE OF VESSEL.

SHRINK WRAP ON LAND

UP TO 26'.....\$13.00/FT 27' TO 34'..... \$14.00/FT
35' TO 40'.....\$15.00/FT 41' & OVER..... \$18.00/FT

MECHANIC LABOR RATE (1/2 HOUR MINIMUM)

\$ 95.00 PER HOUR

\$20.00 SHOP SUPPLIES/ENVIRONMENTAL FEE BILLED ON EVERY INVOICE

2% FREIGHT CHARGE IS BILLED ON INVOICES CONTAINING PARTS

PRICES AND DESCRIPTIONS ARE SUBJECTED TO CHANGE WITHOUT NOTICE